

Private Capital Dealsheet - Q1 FY24

The following is a curated compilation of transactions we are actively engaged with. We also collaborate with unlisted corporate and ASX-listed companies that we are unable to publicly disclose but who may be interested in investment or acquisition. For further information, please reach out to the designated contact person.

SEEKING CAPITAL

SECTOR	DESCRIPTION	TRANSACTION	CONTACT
New AgTech	4 year old AgTech platform with multi-million \$ revenue and long term licence fee contracts. 3x post-revenue product applications and 6 possible products for development. Looking to scale to US through strategic partnership / M&A / investment capital.	\$2,500,000 Series A	kenneth@redpeppermers.com
New AI - Pharma	Early-stage university spin-off building an AI model that generates anti-cancer drug candidates (think "Chat GPT for novel molecules"). A prototype is ready, which successfully generates "interesting drug candidates", now aiming to get them tested and validated in a lab to see whether they actually possess anti-cancer properties. (This requires funding). This testing would complete the PoC to raise investment capital to build the core cloud platform. This platform would generate similar molecules, at scale, by churning massive molecular datasets.	A\$150,000 (seed)	kenneth@redpeppermers.com
Social Wellbeing	An app that bridges the communication gap between people who need help and support through life's challenges, and their community of family and friends who want to help in the most efficient way possible. There are distinct applications in the FIFO and out-patient worlds.	A\$300,000 (seed)	kenneth@redpeppermers.com
Health Technology	SaaS platform that provides insight into mental health and wellbeing using data analysis of mood, sleep, fatigue, pain, and nutrition biometrics to predict and prevent mental health issues.	A\$1.5M (pre-Series A)	kenneth@redpeppermers.com
Supply Chain Procurement	Fast growing procurement cloud-hosted supplier and contract review application designed to help businesses achieve the maximum value from their supplier contracts and reduce vulnerabilities to losses caused by supplier non-compliance.	A\$300,000 (expansion cashflow)	kenneth@redpeppermers.com
Tech-for-Sustainability	'World first' sustainability software that provides businesses with practical actions. Completed actions reduce resource use, which is monitored via invoice data. The sustainability actions drive change to improve efficiency across Energy Water Waste Materials (aligned with the Global Reporting Initiative (GRI), a renowned international standard for sustainability reporting. GreenKPI software has also been developed with the capacity to scale as new regulations and policies for sustainability are introduced - allowing businesses to adapt their sustainability goals as they evolve.	A\$500,000 (grant follow-on capital)	kenneth@redpeppermers.com

MAKING INVESTMENTS

SECTOR	DESCRIPTION	TRANSACTION SIZE	CONTACT
Tech-for-Sustainability	Tech-for-Sustainability companies generating revenue through the provision of services, third-party software, or proprietary software. For businesses offering services, profitability is expected. However, for those delivering software solutions, profitability is not a strict requirement.	\$1m-20m revenue (services) \$2m-15m ARR (software)	ideas@redpeppermers.com
Power Generation / Energy Transition	Companies involved in energy transition, targeting renewable energy, energy storage, energy efficiency, carbon capture, and clean fuels. Growth potential and commitment to sustainability.	Up to \$100m Enterprise Value	ideas@redpeppermers.com
Software as a service (SaaS)	SaaS organisations that exhibit robust unit economics, possess exceptional management teams, and demonstrate growth rates exceeding 20%. While profitability is not a mandatory criterion, a distinct return on marketing investment and growth plan is essential.	\$2m+ ARR	ideas@redpeppermers.com
Battery Metals	Canadian shell company listing opportunity for early-stage companies prospecting for potential resources of Lithium, Nickel, Graphite.	Up to CAD\$20m Enterprise Value	ideas@redpeppermers.com
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M&A

This is a selected list of mergers and acquisitions (M&A) opportunities we are engaged with, including companies EITHER actively seeking buyers or pursuing acquisitions. For further information, please contact us.

SEEKING BUYERS

SECTOR	DESCRIPTION	TRANSACTION SIZE	CONTACT
New AgTech	4 year old AgTech platform with multi-million \$ revenue and long term licence fee contracts. 3x post-revenue product applications and 6 possible products for development. Looking to scale to US through strategic partnership / M&A / investment capital.	\$2,500,000 Series A	kenneth@redpeppermers.com
New Supply Chain Procurement	Fast growing procurement platform designed to help businesses access niche human skills and scarce or competitive resources.	A\$2M	kenneth@redpeppermers.com

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BUYING / MAKING ACQUISITIONS

SECTOR	DESCRIPTION	TRANSACTION SIZE	CONTACT
New Tech-for-Sustainability	Tech-for-Sustainability companies generating revenue through the provision of services, third-party software, or proprietary software. For businesses offering services, profitability is expected. However, for those delivering software solutions, profitability is not a strict requirement.	\$1m-20m revenue (services) \$2m-15m ARR (software)	ideas@redpeppermers.com
New Power Generation / Energy Transition	Companies involved in energy transition, targeting renewable energy, energy storage, energy efficiency, carbon capture, and clean fuels. Growth potential and commitment to sustainability.	Up to \$50m Enterprise Value	ideas@redpeppermers.com
Accounting Firm	Open mandate for accounting firms with specific niche expertise (construction contracts, environmental regulation and / or family law)	PE Multiple, no limit	ideas@redpeppermers.com
Legal Firm	Open mandate for legal services firms (preferably with technology IP) - Brisbane, Canberra, Sydney, Perth, Melbourne	PE Multiple, no limit	ideas@redpeppermers.com
Architectural Firm	Dubai-HQ Architectural / construction PM looking for Perth, Brisbane and Singapore acquisitions	PE Multiple, <A\$2M upfront cap / earn-out	ideas@redpeppermers.com
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